



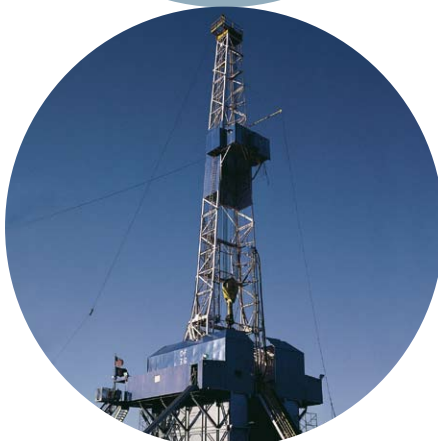
# CUSTOMISED SOLUTIONS WORLDWIDE

**BENTELER** 

Distribution



## PROJECT BUSINESS



### PROJECT BUSINESS

Being part of the Benteler Group allows Benteler Distribution to make an outstanding offer to its customers, with sales in excess of 600,000 tonnes of tube and associated products we are able to supply your exact requirements when you want them. We supply complete packages treating shutdowns with priorities and we also guarantee deliveries.

### WE OFFER A WIDE RANGE OF TUBES, FITTINGS AND FLANGES

#### Pipes and Tubes

- Seamless and welded carbon steel line pipe (ASTM, ASME, API, BS, GOST and DIN)
- Seamless and welded "high yield" line pipe (API 5 LX, BS, GOST and DIN)
- Casing and tubing
- Conductor pipe
- Seamless carbon steel pipe for normal applications (ASTM, BS, GOST and DIN)
- Seamless and welded, carbon and alloy steel pipe for high and low temperature service (ASTM, BS, GOST and DIN)
- Seamless and welded stainless steel pipe (ASTM, BS, GOST and DIN)
- Seamless and welded heat exchanger, carbon and alloy furnace, and welded precision tubes
- Seamless heavy wall tubes
- Welded steel pipe in larger diameters (30" – 100") and exceptionally heavy wall thicknesses
- Welded structural tubulars for Offshore applications
- Pipes made from Monel, Hastelloy, Incoloy and Titanium Alloys

#### Fittings and Flanges

- Forged steel fittings, carbon, alloy and stainless
- Seamless and welded carbon, alloy and stainless steel pipe fittings (ASTM, BS, GOST and DIN or to specific drawings)
- Carbon, alloy and stainless steel flanges according to ASTM, BS, GOST and DIN specifications



## WE PROVIDE ALL NECESSARY SERVICES

### Packages

- Complete piping package including gaskets, bolts, insulation sets, strainers, traps, etc.

### Urgent Requirements

- Materials required for "shutdowns" are treated with priority and delivered under guarantee

### Shipping/Transportation

- Own shipping department arranges all types of transportation from overnight deliveries of small items to charter vessels for C & F deliveries

### Other Services

- Shipping, packing and marking according to the instructions of the customer (marking material with identity code no. and colour coding)
- Corrosion protection according to technical specifications
- Additional testing of materials according to technical specifications
- Documentation according to customer instruction (i.e. documentation in electronic version)

## WE SERVE THE LEADERS OF INDUSTRY

- Engineering Companies
- Engineering Contractors
- Plant Operators
- Plant Construction Companies
- Petrochemical Operators
- Petrochemical Construction Companies

## OUR SUPPLIERS GUARANTEE HIGH QUALITY

- We source only from recognised suppliers
- We focus on key suppliers
- We have a strong partnership with our key suppliers
- We provide improved customer service through the implementation of an allocation, logistic and quality system with our suppliers
- Strategic supplier development

## BENTELER SUCCESS FACTORS

### Turnover of the Benteler Group in 2007

£4.5 Billion

### Benteler success factors

- World class development competence
- Continuous checking of processes and structures
- High quality products
- Extensive additional services offered
- Current investments in new plants and latest equipment
- Customised solutions

#### South - Midlands

Armstrong Road  
Daneshill Industrial Estate  
Basingstoke  
Hampshire  
RG24 8NU

#### North

New Progress Works  
Crompton Way  
Bolton  
Lancashire  
BL1 8TY

#### Scotland

Unit 3, Abbots Road  
Middlefield Industrial Estate  
Falkirk  
FK2 9HQ

#### Automotive

Telephone: 0845 330 6730  
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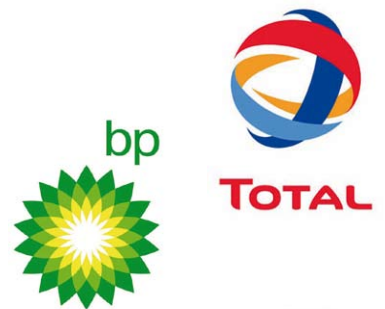
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ALSTOM

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